

Education Sector Project Experience

PCS has supported a series of PFI, BSF and Academies tender submissions since 2000.

We have fulfilled a number of roles on these bid teams including full time, client-facing bid manager roles, document preparation and production and producing presentations of the tender proposals including multi-media presentations, architectural models and exhibitions.

Our knowledge and understanding of the key issues on all schools projects enables us to add significant value on every tender.



Building Schools for the Future Tenders

The services we have provided on these tenders include:

- Whole team development and leadership
- Bid submission management
- Design development including school and authority consultation
- LEP development

PFI Schools

We have supported clients bidding for PFI schools tenders including Leeds Schools, Wirral Schools, Newham & Enfield Schools and Norwich Schools. In addition to our regular range of bid management services we have also been assigned to address third party revenue generation and management systems for inclusion in the proposals.

- Support bid managers to produce all tender documentation
- Manage third parties - model makers, multimedia and exhibition stand providers
- Presentation of tender information to client and school governing bodies

Academies Framework



In 2006 we were asked to provide support on the Academies Framework submission where six contractors were to be short-listed for all future academies projects.

We worked closely with the team developing the submission ensuring it was focused on the key issues.

The successful submission scored a top mark and the customer is now well-positioned to secure future academies projects.