

Healthcare Sector Project Experience

PCS supports major healthcare tenders and works with customer's to develop their strategic approach to opportunities within this sector.

Our experience spans PFI, PPP and NHS LIFT projects. In addition to working with project bid teams, we have undertaken detailed market research on behalf of customers, enhancing our understanding of this sector.



NHS LIFT Tenders

PCS provided a range of services in 2002/3 to a consortium bidding for a series of six NHS LIFT schemes. As part of a well developed strategy for winning work under this new initiative, our scope of work was to:

- Identify bid deliverables and create the bid programme
- Coordinate responses and liaise with extended bid team
- Technical writing focused on meeting the client's requirements
- Assist team to differentiate the proposals from those of the competition
- Review the document, proof-read and finalise to ensure a high quality submission

Co-Located Private Hospitals – Ireland

In 2006 we supported an Irish consortium proposing development solutions for a Co-Located Private Hospital on the Campus of the Cork University Hospital, Ireland. At a late stage in the process, the need was identified for submission management services to ensure that the document was produced and submitted on time. At short notice, PCS was able provide the required resource to:

- Liaise with the team to ensure required information was identified and collated
- Check information provided and document structure would meet client requirements
- Produce the submission in required template, working independently of the bid team
- Deliver the final document to a high standard within the required timescale.

PFI and PPP Hospitals



PCS supported a number of the early major submissions for PFI hospital projects including Whittington and Havering.

We were involved in developing the proposal documents, editing responses and reviewing third party revenue and facilities management aspects of these projects.