

Prequalification and ISOP Applications Experience

PCS has become the PQQ extended arm of a number of our customers, where our resources are used to meet the peak demands for PQQ expertise.

We work with our clients to ensure their prequalification documents are customer focused, address key project issues and are geared towards the scoring mechanism to be used in the evaluation process by their client.



We have supported a large number of prequalification submissions across all sectors including road and rail transport, education and defence where high quality prequalification documents are essential to achieving the first objective of a place on the tender list.

Application Preparation

We provide a flexible range of services, typically our customers require us to:

- Manage the preparation process including all aspects of document production
- Facilitate team meetings to ensure a team-wide understanding of the project
- Prepare required information through liaison with all organisations involved
- Identify particular bidder strengths to highlight and weaknesses to address
- Develop and review of high quality response documents
- Finalise and produce all documentation ready for submission

Highways Agency CAT Process

PCS continues to provide support throughout the three phases of the Highways Agency's Contractor Assessment Toolkit (CAT) process. We have worked with our customers in the preparation of their CAT submission documents and carried out mock evaluation interviews to prepare interviewees and test the robustness of the evidence.

As part of this process we have assisted clients to formalise their business planning processes and procedures in order that they are better able to communicate the information needed for assessment to take place.

Presentation Preparation



PCS assists preparation for major presentations to clients. PCS works with client teams to strengthen their overall presentation; ensure the information is clear and comprehensible, and that the delivery techniques are effective.

We have also been commissioned to prepare the presentation materials and where necessary liaise with specialist third parties to develop high impact multi-media presentations.