

## Rail Sector Project Experience

### PCS has supported major rail tenders including rail franchise bids, heavy rail projects and light rail schemes.

Major rail tenders put high demands on the limited resources available within our customer's organisations. We supplement this resource with highly experienced bid management and design professionals.

We add value through our experience and processes – with particular experience of working on construction joint venture teams where effective design management has a significant impact on the success of the project.



### East London Line Extension (ELL)

Our role supporting one of the teams bidding for the ELL extension throughout 2006 was to:

- Facilitate initial workshop to define win themes, and key project issues and risks
- Support the authors in the production of management plans
- Undertake the Design manager role, developing the integrated design programme
- Develop design team agreements
- Review and edit of technical documentation
- Input to the production of presentations given to TfL
- Assist with all final submission materials including interactive CDs

### GN-Thameslink Franchise Bid

Working with a consortium to develop their bid for the GN-Thameslink franchise, bringing bid management expertise and resource to a multi-cultural technical team unused to bidding for major opportunities, PCS' team was able to:

- Manage the tender process including identification of all deliverables
- Author particular sections of the tender
- Critical review other sections, assisting authors in developing their responses
- Assist with all document management and production
- Coordinate client presentation materials including liaison with specialist third parties

### Leeds Supertram

PCS provided the bid manager to the Momentis consortium bidding to build and operate the Leeds Supertram network. Reporting to the Bid Director, the role was to:



- Develop the overall submission format
- Set the delivery programme
- Monitor the progress of the bid deliverables
- Ensure bid delivery to the client on time

A key feature of our role on the project was our independence from each of the shareholders. This enabled us to ensure the impartial development of a balanced bid, reflecting the skills and experience of each of the companies involved.