



Prequalifications | Bid Management | Response Authoring | Submission Management | Presentations

Air Sector Experience

PCS team members make the most of their experience of working on airport projects when working on tenders in this sector. Project experience includes Heathrow Terminal 5, the BA World Cargo Centre and Gatwick Airport Civil Engineering Framework projects.

We have helped our clients to develop solutions that address their clients' key issues including off-site manufacture, modularisation, package assembly and logistics which often demands just in time deliveries.

These solutions have catered for constrained work sites, built in time allowance for gaining security passes, used standardised components for ease of maintenance and included proposals for working with pre-approved suppliers who are appointed by their client but must be managed by the main contractor.

We are familiar with air sector terminology and key issues surrounding specialist activities including airfield ground lighting and navigational aids. We take care to ensure construction methodologies retain focus on key risks such as foreign object damage, systems integration and operational restrictions.

Bid responses have been written with a clear focus on the most important issues, importantly safety, security and minimising disruption to airport operations

Guernsey Airport Pavement Rehabilitation

PCS supported a major UK contractor with their bid for this contract, one of the largest schemes ever to be procured on the island of Guernsey.

Tender proposals included a risk based approach to nightly runway possessions work with strict daily handover procedures. We provided resources to assist with the development of the bid strategy, response writing, ongoing review and document formatting and production.

Heathrow Terminal 2A Multi-Storey Car Park

PCS was engaged on this bid at short notice to provide experienced resources capable of managing the bid, prepare responses, format the submission documents and manage the printing and electronic submission process. We collocated with our Client to prepare this major bid.

Heathrow Terminal 2 Energy Centre

Experienced PCS resources worked with the Client's tender team to prepare the written responses and format all documentation ready for submission and electronic upload to the BAA portal.

BAA Framework Handbook

In order to meet their commitments to BAA on a major framework, one of our clients asked us to prepare a handbook explaining the rules and procedures that apply when working on an airport to give to all new staff and subcontractors.

PCS developed a clear communication concept for the handbook then provided specialist copywriting support both to create the new text and proof read this before finalising the layout for the document.