



résumé

John Geraghty

John has over eight years of successful tender experience, working on global, multi-million pound engineering, construction and development schemes. His portfolio covers a wide spectrum of sectors and has resulted in development of demonstrable bid process improvements.

Clients value his organisational skills and attention to detail which, reinforced by his background in graphic design, enable him to create accurate and engaging work-winning tenders.

During his career John has been seconded to support high-profile international projects. This has enabled him to learn new skills and develop innovative work-winning solutions from world-leading organisations.

John has an understanding of best practices from working within large bid teams, consortia and joint ventures and has built a good reputation through his work ethic and teamwork. He has helped to deliver output performances that have proved success factors and resulted in multi-contract awards valued at over £1bn.

What John would bring to your team

John's disciplined and pro-active approach to resolving problems instils confidence and trust in clients on complex, fast-track and demanding submissions. Key skills include:

- Scoping tender documents to develop a response strategy to help identify company differentiators and strengths. He then ensures these key messages are comprehensively demonstrated throughout the work-winning process stages.
- Delivering eye-catching, market-leading bid submissions under extremely tight deadlines.
- Developing bid tools that enhance programme compliance and assist the production of timely, professional tenders to the client's deadlines.
- Researching and utilising evidence-based data for use as case studies and testimonials.



EXAMPLE ASSIGNMENTS:

- Newham Lesiure and Entertainment Destination
- Guernsey Airport Pavement Rehabilitation
- Hinkley Point C Main Civils Works
- UK Nuclear New Build Programme
- London 2012 Olympics
- Crossrail Delivery Partner
- Liverpool 1 Regeneration
- Maze Regeneration, Dublin
- Wheatfield Prison, Dublin
- St David's Centre, Cardiff
- P21+ National Framework
- Moscow Airport
- Doha Airport, Qatar
- University Hospital Dubai
- Atlantis Hotel & Waterpark, Dubai
- Meydan Racecourse, Dubai